



**TRI-STATE DEVELOPMENT SUMMIT**

**9th Tri-State Development Summit**

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**OCTOBER 5, 2011**

**Oakley-Lindsay Center · Quincy, Illinois**



**OUR MISSION:** Bring together tri-state area leaders to define common issues; to develop an on-going dialogue to effectively address those issues; and to improve the quality of life of the entire tri-state region through economic development activities.

# 2011 Speakers



## **Governor Terry Branstad**

Iowa's longest serving governor, Terry Branstad's hands-on, round-the-clock approach to economic

development helped lead the state to record low unemployment rates in the 90s. He has remained committed to job creation, reducing the cost of government, increasing family incomes and excellence in education since his re-election in November 2010. Governor Branstad is no stranger to the Summit, having attended in 1997.



## **Alvin B. Lee**

*Director of Regional Business, Mississippi Valley Division, U.S. Army Corps of Engineers*

Colonel (retired) Alvin Lee is the newly appointed Regional Business

Director for the Mississippi Valley Division, U.S. Army Corps of Engineers and the Mississippi River Commission. Mr. Lee is one of the newest members of the Federal Government's Senior Executive Service. In his position, Mr. Lee serves as the principal advisor to the Commander, MVD, and President, MRC, on directing and managing the engineering, construction, operations and real estate activities for flood control, navigation, water supply and environmental restoration projects in the Mississippi Valley Division. Mr. Lee served as a fellow in the Secretary of Defense Corporate Fellows Program, assigned to Caterpillar, Inc. in Peoria, Illinois from 2006 to 2007.



## **Damon Porter**

*Director, MoBroadbandNow*

Damon Porter is the Director of MoBroadbandNow, a public-private initiative of multiple cooperative partners committed

to expanding broadband accessibility in the State of Missouri. Governor Jay Nixon established MoBroadbandNow to facilitate the integration of broadband and information technology into state and local economies. Porter leads Missouri's expansion of high and ultra high speed accessibility to many underserved and un-served communities. Broadband connectivity is a crucial element to Missouri (and the entire Tri-State Summit region) remaining globally competitive in the 21st century.



## **Rodolfo Sabonge**

*Vice President of Market Research and Analysis, Panama Canal Authority*

As Vice President of Market Research and Analysis of the Panama Canal Authority,

Rodolfo Sabonge is responsible for competitive intelligence, Canal pricing, and customer relations. He has been with the Panama Canal Authority since 1986. Until 1993, he held several positions in Canal operations and later he was transferred to the Office of Executive Planning where he led the Office of Transition Planning and was responsible for coordinating all actions necessary to ensure the orderly and successful transfer of the Panama Canal to the Republic of Panama. In 1999 he was appointed Director of Marketing and Corporate Planning. Since 1993 he has participated in the development and implementation of Panama's Maritime Strategy.



## **Mike Steenhoek**

*Executive Director, Soy Transportation Coalition*

As Executive Director of the Soy Transportation Coalition, Mike Steenhoek is

responsible for communicating the initiative and the importance of transportation issues to soybean growers and processors; establishing and executing the organization's strategic direction; and building collaborations with other effected industries. The Soy Transportation Coalition is an initiative established in 2007 and comprised of the United Soybean Board, the American Soybean Association, and eleven state soybean boards. STC exists to promote a cost effective, reliable, and competitive transportation system that serves the agriculture industry.



## **Jim Sutter**

*CEO, U.S. Soybean Export Council*

Jim Sutter is the CEO of the U.S. Soybean Export Council (USSEC), a dynamic partnership of key stakeholders

representing soybean producers, commodity shippers, identity preserved value-added merchandisers, allied agribusinesses and agricultural organizations. Through its global network of international offices, activities are carried out that will create and sustain demand for U.S. soybeans and soybean products. Before taking on his role at the USSEC, Sutter was Vice-President of Cargill's Grain and Oilseed Supply Chain Business Unit with day-to-day responsibility for Cargill's Iowa Soybean Processing business. Sutter joined Cargill's Flax and Sunflower Processing Division as a merchant trainee in Fargo, N.D. in 1980. He was named a Vice-President of Cargill's North American Oilseed business in 1998.

# Steering Committee Members

**Tom Boland** Tom Boland Ford Sterling *Hannibal, MO*

**Jim Mentesti** Great River Economic Development Foundation *Quincy, IL*

**Pat Poepping** Poepping Stone Bach Associates *with offices in IL, MO and IA*

**Chuck Scholz** Partner, Scholz & Scholz, LLP *Former Mayor, Quincy, IL*

**Dan Wiedemeier** H. Daniels & Associates *Burlington, IA*

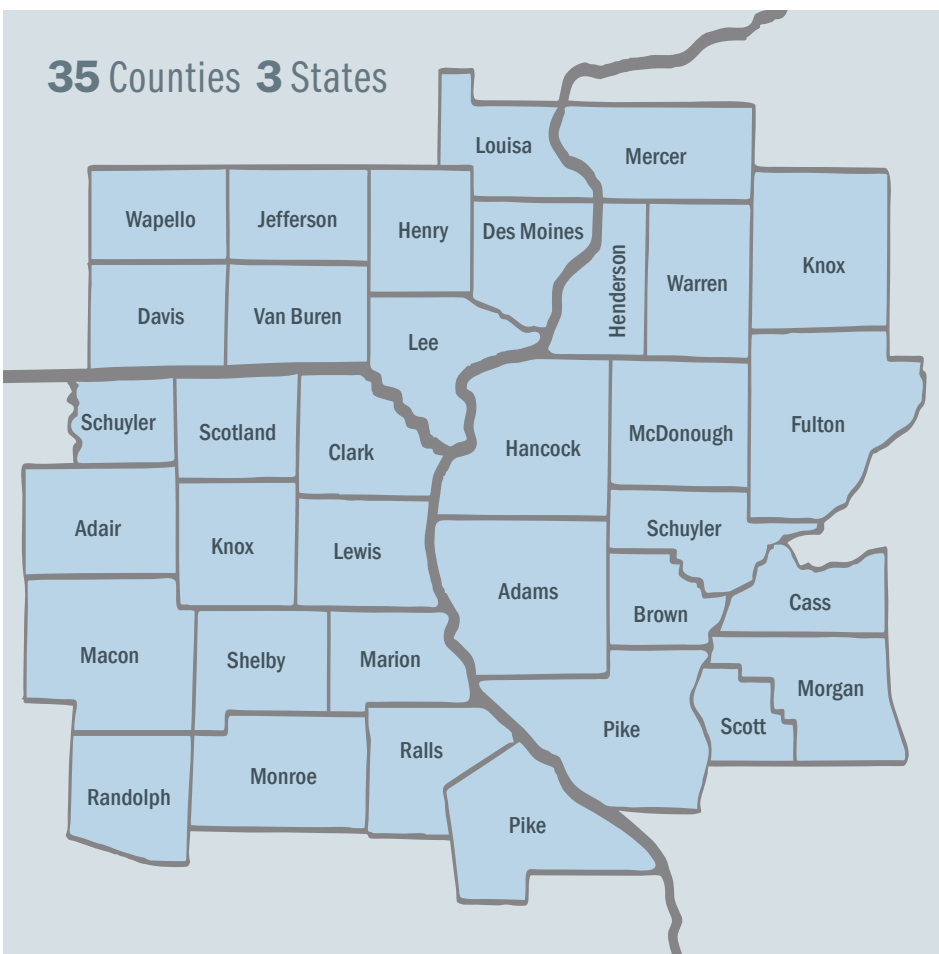
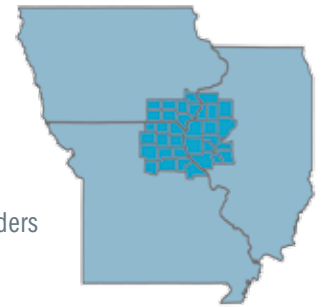
**35** Counties

**3** States

**15** Years

**9** Summits

**100s** of Leaders  
and **You!**



## Task Forces (year established)

**AGRICULTURE** 2000

**CONNECTIVITY** 2007

**EMERGENCY RESPONSE** 2007

**ENTREPRENEURSHIP** 2007

**HOUSING** 2005

**MEDIA** 2001

**RIVERS ISSUES** 1997

**TOURISM** 1997

**TRANSPORTATION** 1997

**WORKFORCE DEVELOPMENT** 1997

Visit **TRISTATEOFMIND.ORG**  
for more information about these task forces.

**2010 Population** for the **35 Summit Counties** = **682,263\***

**2010 Land Area** for the **35 Summit Counties** = **18,815 square miles**

The Tri-State Development Summit **35-County region** is **larger than 9 states.**

The Tri-State Development Summit **35-County population exceeds that of 3 states**  
(Wyoming, Vermont and North Dakota) plus the District of Columbia.

\*Source: US Census Bureau, 2010 Census

# 2011 Tri-State Development Summit Sponsors

**John Wood Community College**  
**Northeast Missouri Electric Power Cooperative**  
**Western Illinois Corridor Council**  
**Workforce Investment Board of Western Illinois**

**ETC Computerland**  
**Great River Economic Development Foundation**  
**Oakley-Lindsay Center**  
**Poepping, Stone, Bach & Associates, Inc.**  
**Quincy Community Theatre**  
**Quincy Newspapers, Inc.**  
**Winegard Company**

Adams Telephone Cooperative  
Ameren  
Associated Electric Cooperative, Inc.  
BASF Corporation  
Greater Burlington Partnership  
Great River Medical Center  
Illinois Small Business Development Center at Western Illinois University  
Iowa Area Development Group  
Klingner & Associates, P.C.  
Southeast Iowa Regional Planning Commission

F&M Bank and Trust Company (Burlington)  
F&M Bank and Trust Company (Hannibal)  
First Community Bank  
Highway 34 Coalition  
Illinois Rural Electric Cooperative  
KSB Bank & KSB Insurance  
Lee County Economic Development Group, Inc.  
Palmyra State Bank  
Pike County Illinois Farm Bureau

*Thank you to our 2011 Sponsors!*



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## Agenda

9:00 a.m.	<b>Registration/Coffee/Pastries</b>	Lobby
10:00 a.m.	<b>MORNING SESSION</b>	Quincy Community Theatre
	<i>Welcome</i>	<b>Quincy Mayor John Spring</b>
	<i>Creating an Environment for Economic Development and Job Creation</i>	<b>Iowa Governor Terry Branstad</b>
	<i>Tri-State of Mind</i>	<b>Chuck Scholz</b> <i>Member, Tri-State Development Summit Steering Committee, Partner, Scholz and Scholz, LLP</i>
	<i>Breaking New Ground</i>	<b>Damon Porter</b> <i>Director, MoBroadbandNow</i>
	<i>Transportation Update</i>	<b>Thomas A. Oakley</b> <i>Member, Tri-State Development Summit Transportation Task Force, Publisher, Quincy Herald-Whig, Director and Treasurer, Quincy Newspapers, Inc.</i>
	<i>One Watershed, Many Uses</i>	<b>Alvin B. Lee</b> <i>Regional Business Director, Mississippi Valley Division, U.S. Army Corps of Engineers</i>
	<i>River Valley Issues</i>	<b>Michael D. Klingner</b> <i>P.E., Vice President, Upper Mississippi, Illinois &amp; Missouri Rivers Association (UMIMRA), President, Klingner &amp; Associates, P.C.</i>
12:00 p.m.	<b>Networking Lunch</b>	Kent Hall
	<i>Announcements/Introductions</i>	
1:00 p.m.	<b>AFTERNOON SESSION</b>	Quincy Community Theatre
	<i>The Panama Canal Expansion: Potential Impact on U.S. Agriculture</i>	<b>Rodolfo R. Sabonge</b> <i>Vice President of Market Research and Analysis, Panama Canal Authority</i>
	<i>Soy Exports Drive Growth</i>	<b>Jim Sutter</b> <i>CEO, U.S. Soybean Export Council</i>
	<i>Transportation: Providing Connectivity and Ensuring Profits for U.S. Agriculture</i>	<b>Mike Steenhoek</b> <i>Executive Director, Soy Transportation Coalition</i>
	<b>Closing Challenge</b>	